



Cutting Edge Pharmacy Consulting Solutions

OVERVIEW

In an industry of skyrocketing drug prices, consolidation, and ulterior motives, we maintain our independence and objectivity, ensuring that our interests are completely aligned with yours. With AlignRx, you have access to:

Integrity and independence
– focused on your interests and growth

Fully custom solutions that
drive your drug costs down

Best minds in the businesses
– clinicians, financial experts, pharmacy benefit leaders

Procurement - Our proprietary procurement process integrates the most meaningful areas of impact including clinical, service, disruption, financial and outcomes. We offer fully customizable solutions to meet each client's unique needs, that on average create savings of 20%.

Auditing - AlignRx has a full suite of audit solutions to ensure your pharmacy benefit manager is complying with your contract terms. Our audits have recovered significant dollars for our clients while ensuring their benefits are being administered correctly

Enhanced Account Management - Pharmacy Benefit Manager responsiveness is no longer an issue. Our team ensures you issues get corrected timely to limit member disruption.

Trend and Clinical Management - AlignRx drives significant savings through a number of programs and services to keep your trend under control. We understand pricing is just part of the story and having a strong clinical management strategy is essential.

Industry Trends - Our industry is constantly changing and the AlignRx team will keep you informed on emerging trends. Whether its new medications in the pipeline or new vendor solutions, you will always be on top of what's going on in the industry.

98%
CLIENT RETENTION

20%
AVERAGE CLIENT SAVINGS

400K+
TOTAL COVERED LIVES

alignrxconsulting.com

Driving Savings and Growth

Our independent structure means we are relentlessly working on the behalf of our clients to find better deals and increased savings. Here are a couple scenarios that saved our clients 24% each, annually on their pharmacy benefits.

Employer Group A

Case Study

Members – 1,200

Annual Plan Costs - \$1.6M

Drug Trend – 18%

Key issues – With the same vendor for many years, with specialty medications pushing up trends

Solution – Negotiated new PBM contract with performance guarantees and audit rights, Minimized disruption and member impact

Savings - \$400K (24%)

Employer Group B

Case Study

Members – 900

Annual Plan Costs - \$1.2M

Drug Trend – 12%

Key issues – Client had three members driving over \$150,000 of monthly cost for medications due to rare medical condition. Costs were being lasered from stoploss and was causing significant financial stress for employer

Services – Worked with a specialty vendor to get pharmaceutical manufacturer to pick up the costs of the medications for the employer group

Savings - \$1.8 million in cost avoidance

1 Year Projections / Closed	Incumbent	CVS
Administrative & UM Fees (+)	\$287,595	\$27,279
Estimated Carve Out Fees (+)	\$0	\$10,000
Estimated Claim Cost (+) ¹	\$6,418,817	\$6,354,698
PBM Allowances (-)	\$0	(\$21,000)
Estimated Rebates (-) ²	(\$1,540,782)	(\$1,737,891)
Member Cost Share (-)	(\$989,143)	(\$989,143)
Total Estimated Plan Cost ³	\$4,176,487	\$3,643,943
PMPM Plan Cost (4200 Mbrs)	\$82.87	\$72.30
	\$0	(\$532,544)
	0.00%	(12.75%)
	4	1
	\$0	(\$589,506)
	\$0	\$0
	\$7	(\$1,122,050)
		(26.87%)
		3
		1%
		0%
		4%
		Traditional
		✓
		✓
		✓
	100%	100%

Find Hidden Savings with our Repricing Analysis

Our proprietary pricing formula analyzes over 200 potential solution combinations to find you the most powerful savings. The detailed pricing report shows, line by line, the savings each solution will provide, and potential member disruption for each solution.

To receive your free analysis, contact Kevin Kobielski, kkobielski@alignrxconsulting.com